The Mission: Driving Digitalization

Mission: We drive digitalization and innovation for the entire life cycle of the AEC industry!

Vision: Innovation driver and digital backbone of the AEC industry with 16 strong global brands with proven expertise and a close proximity to both, the market and the customers.

The Founder: Georg Nemetschek

Prof. Nemetschek has founded our company in 1963 and is a member of the Supervisory Board.

He also established the Nemetschek Foundation, supporting projects in the areas of education, science and research, arts and culture, the environment, international understanding and social projects.

The Philosophy: Open Standards

We are a Group of industry leaders with a unique DNA and expertise in the AEC* industry. All of our strong brands share the same philosophy:

“We are open and declare our support of Open BIM, a standard that allows maximum flexibility and a seamless collaboration among all the parties involved in the construction process so that quality is enhanced in construction in compliance with time and cost schedules.”

* Architecture, Engineering, Construction
461,3 MILLION EURO IN REVENUE

GLOBALLY MORE THAN 5 MILLION USERS

>2.800 EMPLOYEES WORLDWIDE

(Financial year 2018)
SECOND LARGEST GERMAN SOFTWARE COMPANY

MARKET LEADER BUILDING SOFTWARE IN EUROPE No.2 WORLDWIDE

16 BRANDS INNOVATION DRIVER PIONEER FOR OPEN STANDARDS
### History: 55 Years of Innovation and Success

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
</tr>
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<tbody>
<tr>
<td>1963</td>
<td>Georg Nemetschek, a certified engineer, founds the “engineering firm for the construction industry”</td>
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<td>1968</td>
<td>The first use of computers in the construction industry</td>
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<td>1980</td>
<td>Nemetschek presents the first computer-aided engineering software (CAE)</td>
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<td>1983</td>
<td>Internationalization begins in Austria and Switzerland</td>
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<td>1984</td>
<td>The first CAD solution ALLPLAN 1.0 appears on the market</td>
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<td>1986</td>
<td>Nemetschek presents the database-driven platform O.P.E.N. – known today as BIM*</td>
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<td>1988</td>
<td>Numerous acquisitions: Frilo, Glaser, Bausoftware, Crem</td>
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<td>1997</td>
<td>Nemetschek presents the first CAD solution ALLPLAN 1.0 appears on the market</td>
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<td>1999</td>
<td>Acquisition: Vectorworks. Group headquarters move to new premises at the Munich Fair</td>
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<td>2001</td>
<td>Acquisition: Data Design System</td>
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<td>2002</td>
<td>Founding of Precast Software Engineering (formerly Nemetschek Engineering)</td>
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<td>Founding of Allplan GmbH (formerly Nemetschek Allplan Systems GmbH)</td>
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<td>2018</td>
<td>Acquisition: Spacewell (former MCS Solutions)</td>
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* Building Information Modeling
The NEMETSCHEK GROUP
Building the Future Together

Open
We drive open standards. Our customers can choose the best solution for their needs.

Innovative
We have a history of pioneering technology. Our Group of strong, individual brands fosters innovation and entrepreneurship.

Focused
We are the software provider solely dedicated to the AEC market. We have a portfolio of brands that thoroughly understands the customers’ needs in this industry.

Solid
We are built to last: Financially solid, reliable and with a long-term strategy, the Nemetschek Group and its brands are a trustworthy partner.
Why We are Successful – A Unique Approach Similar to German Mittelstand

**Innovative**

Highly specialized small or midsized companies

Long-term focus

Holding 5× as many patents per employee as major corporations

37% of all employees have regular customer contact (only 7% in major corporations)

Almost 50% of all small world market leaders are German

**Customer focused**

**Internationally successful**

**NEMETSCHEK GROUP**

Going to market with 16 strong, entrepreneurial brands (5–100m €)

Every brand is a world leader in its discipline

Our brands are pioneers in Building Information Modeling

All brands are developing their solutions in close cooperation with the customers

No 1 AEC software provider in Europe, one of the largest worldwide
New Executive Board & Leadership Structure: **Strong Customer-Oriented Divisions**

- **Strong market focus by bundling brand competences**
  - Viktor Várkonyi: Planning & Design

- **Customer-driven cooperating divisions**
  - Jon Elliott: Build & Construct

- **Strong leadership and concentrated market / user know-how**
  - Dr. Axel Kaufmann: Media & Entertainment

- Koen Matthijs: Operate & Manage

**Logos:***
- ALLPLAN
- BLUEBEAM
- MAXON
- dRofus
- FRILLO
- GRAPHISOFT
- NEVARIS
- SDS/2
- GRAPHISOFT
- PRECAST
- IRISA
- SCIA
- SOLIBRI
- VECTORWORKS
Global Player in more than 82 Locations with Users in 143 Countries

**WESTERN AND SOUTHERN EUROPE**
- Austria
- Belgium
- France
- Germany
- Great Britain
- Italy
- Netherlands
- Spain
- Switzerland

**AMERICAS**
- Brazil
- Canada
- Mexico
- USA

**NORTHERN AND EASTERN EUROPE**
- Czech Republic
- Finland
- Hungary
- Norway
- Slovakia
- Sweden

**ASIA**
- China
- Hong Kong
- India
- Japan
- Singapore

**OCEANIA**
- Australia

**Europe w/o Germany**
- 31%

**Germany**
- 28%

**Americas**
- 32%

**Asia/Pacific**
- 9%
Nemetschek at a Glance

16 STRONG BRANDS

ALLPLAN | BLUEBEAM | CREAIM SOLUTIONS | Data Design System | dRofus | FRilo | GRAPHISOFT | MAXON

1VEVARIS | PRECAST | IRISA | SCIA | SOBRI | SPACEWELL | VECTORWORKS

DIGITALIZATION IN THE AEC INDUSTRY (ARCHITECTURE, ENGINEERING, CONSTRUCTION)

EFFICIENT COLLABORATION

BIM

AI

Best of Class

In Scope.
In Time.
In Budget.

FACILITY MANAGEMENT

SMART BUILDING

BIG DATA

KNOWLEDGE FOR THE NEXT GENERATION

01 DESIGN

Nemetschek solutions pave the way for creative, detailed, and precise design – from the early design phase to construction and building planning.

02 BUILD

Nemetschek develops comprehensive BIM 5D solutions that cover the full spectrum of Building Information Modeling (BIM) – from efficient collaboration, tendering, awarding contracts, and final invoicing to determining costs, planning schedules, and industrial bookkeeping.

03 MANAGE

Nemetschek software is used successfully around the world in commercial and technical property management.

04 MEDIA

Using Nemetschek solutions, it’s possible to create not only visualizations and 3D models of structures, but also animations and visual effects in the film and TV industry.

Application Areas: Building Projects (Commercial/Residential, Public and Private Buildings, Airports, Hotels, Hospitals, High-rises) and Infrastructure (Tunnels, Bridges, Roads)

www.nemetschek.com